

No Downturn on the Boards For Northwest Design Firms

By Robert Myers and Lucy Bodilly



Office projects, for clients like Microsoft in Redmond, Wash. are expected to slow down next year. (Photo courtesy of GLY Construction)

Northwest design firm revenue increased slightly over last year while local leaders hold their breath that revenues remain steady in 2009.

Design firms expect revenues to remain steady, despite the threats of a downturn in the rest of the country, industry leaders say. Credit the foresight to diversify overseas or in strong markets funded by government dollars.

Those with clients in healthcare, education, and work in Asia or the Middle East have seen little effect on work loads or backlogs.

Figures from the past two years show the upturn for design services may still be peaking. CH2MHill, with offices in Bellevue and Portland, reported \$261 million in regional revenue in 2007 compared to \$195.8 million in 2006. NBBJ, Seattle, showed a slight uptick over the two-year period posting regional revenues of \$97.8 million in 2008 compared to \$92 million in 2006. Parametrix is up \$9 million this year, at \$79 million compared to \$70.3 million in last year's study.

Nobody expects to see a significant drop in revenues next year, but what happens to

the housing market will be a big factor.

Yost Grube Hall principal, Nels Hall says his firm is diversified enough to withstand a slight downturn. "We do 50% higher ed and then we have a project in Botswana, and several with Chevron in South America and one in Sudan." It is also in charge of the master plan for the American University in Afghanistan. Much of this work is done in partnership with local firms. Working overseas is unusual for a firm with only 60 employees, but another principal, Joachim Grube, was with a United Nations agency in the 1960s and maintained his contacts. In 2008 and into 2009, 40 percent of the firm's work will come from overseas, softening the blow from any downturn here. It also has an indefinite quantity contract with the U.S. State Department.

"Indefinite quantity contracts also even the work flow," says Hall. These long term rela-

tionships have boosted the backlog of the firm. "A few weeks ago we had only four to six months of backlog, but since we got the projects from Chevron we have a year's worth."

Sparling, a Seattle-based electrical engineering firm, has similar experience with its backlog. "We were fairly steady, except for the last few months," says Eric Overton, president.

Again the firm's strength is the institutional and higher education markets. "Obviously the housing market isn't very strong, and we don't see a lot of strength for office work at big companies like Amazon, Microsoft or Nintendo," Overton says.

The firm did open an office in San Diego, "which is quite strong," says Overton.

In the rest of the country where it has work Overton sees some wallet tightening. "The cost of construction is going up and that is slowing things down. Generally I see corporate commercial slowing down." Hopes are strong that public works projects will take up some of the slack. "After the election things will settle down, and our economy will bounce back in about 12 months," says Overton.

ZGF with offices in Portland and Seattle, has a strong base in education projects, says Bob Zimmerman, design principal of the Seattle office.

"We are holding steady, especially since we are not overly involved in the housing market," says Zimmerman. "Our Seattle office is going strong, and we see a little softening in Portland."

Rank 2008	Rank 2007	Company Name Address Phone	CEO or Principal Years in Business # of Employees	Largest Project Location Contract Amount (in Millions)	Tri-State Revenue (in Millions) Worldwide Revenue (in Millions) Discipline
1	1	CH2M Hill 9191 S Jamaica St Englewood, CO 303-771-0900	Ralph Peterson, CEO 62 6700		261 3095 A/E
2	NR	David Evans and Associates, Inc. 2100 SW River Parkway Portland, OR 503-223-6663	Ken Wightman, CEO 32 650		108.38 186 Architectural
3	2	NBBJ 223 Yale Avenue North Seattle, WA 206-223-5555	Scott W. Wyatt, FAIA, Managing Partner 65 443	97.8	193.14 Architectural
4	3	Parametrix, Inc. 5814 Graham Ave Sumner, WA 253-501-1059	Gerry Jones, CEO 39 508		79 General Engineers
5	7	Callison 1420 Fifth Avenue Seattle, WA 206-623-4646	Bill Karst, FAIA, CEO 33 616	2201 Westlake Seattle South Lake Union, Wash	45.5 157 Architectural
6	4	Zimmer Gunsul Frasca Architects LLP 320 SW Oak Street Portland, OR 503-224-3860	Robert Packard, Managing Partner 66 352		42.52 127.48 Architectural
7	9	Shannon & Wilson, Inc. 400 North 34th Street, Ste 100 Seattle, WA 206-632-8020	Gerard Buechel, President 54 208	WSDOT I-405 (I-5 to SR 169) Widening - Stage I, Renton, Wash 1.3	35.1 43.55 Environmental
8	5	Otak, Inc. 17355 SW Boones Ferry Road Lake Oswego, OR 503-635-3618	Nawzad Othman, President 27 339		32.65 56.8 A/E
9	8	GeoEngineers, Inc. 600 Stewart St., Ste 1420 Seattle, WA 206-728-2674	Kurt Fraese, CEO 28 281	Microsoft West Campus Redmond, Wash 0.59	31.6 41.07 Geotechnical Engrs.
10	20	Mahlum Architects 71 Columbia, Floor 4 Seattle, WA 206-441-4151	Butch Reifert, Managing Partner 70 110	Bainbridge High School Addition Bainbridge Island, Wash 32	30.03 30.03 Architectural
11	13	NAC Architecture 1203 West Riverside Avenue Spokane, WA 509-838-8240	Bruce Blackmer, CEO 29 142	Shadle Park High School Spokane, Wash 4	30.01 32.62 A/E/
12	14	BERGER/ABAM Engineers Inc. 33301 Ninth Ave S Federal Way, WA 206-431-3200	Arnfinn Rusten, CEO 57 193	Port of Seattle Terminal 10 Reactivation, Seattle, Wash 1.5	29.7 38 General Engineers
13	21	Sparling 720 Olive Way Seattle, WA 206-667-0555	Eric Overton, President/CEO 61 155	Providence Everett Medical Center Patient Tower and Facilities, Everett, Wash 2.78	24.64 24.64 Electrical Engineers
14	16	MulvannyG2 Architecture 1110 112th Ave. NE, Ste. 500 Bellevue, WA 425-463-2000	Mitchell C. Smith and Ming Zhang, Senior Partners 37 400	Escala at 4th & Virginia Seattle, Wash	23.27 79.38 Architectural
15	17	Coffman Engineers, Inc. 1601 Fifth Ave. Ste 900 Seattle, WA 206-623-0717	Dave Coffman, CEO/President 29 186	F-22 LOM Hangar Fort Wainright, Alaska 0.95	22.13 24 General Engineers
16	19	DCI Engineers 10900 NE 4th Street, Ste 1200 Bellevue, WA 425-827-2238	Mark Aden, President 20 172	Lovejoy Block 1 + 2 Portland, Ore 0.48	22 24.1 General Engineers
17	25	DLR Group 901 Fifth Avenue, Ste 700 Seattle, WA 206-461-6000	Jon Pettit, Managing Principal 22 90	Pioneer Middle School, Steilacoom Historic School District Steilacoom, Wash	19.9 101 A/E

Top Design Top 50 Firms

Rank	Company Name	CEO or Principal	Largest Project	Tri-State Revenue (in Millions)
2008	Address	Years in Business	Location	Worldwide Revenue (in Millions)
2007	Phone	# of Employees	Contract Amount (in Millions)	Type of Specialty
18	11 Golder Associates, Inc. 18300 NE Union Hill Road, Ste 200 Redmond, WA 425-883-0777	Joe Hachey, VP, Western Region 35 175	Holcim/Energis - Reserve Silica Project Ravensdale, Wash 0.57	17.15 583 Environmental
19	NR WRG Design 5415 SW Westgate Drive Portland, OR 503-419-2500	Darren Welborn, President 17 114		16.58 41.37 Civil Engineers
20	NR Reid Middleton, Inc. 728 134th Street SW, Ste 200 Everett, WA 425-741-3800	Robert Galteland, President 55 100	Lynnwood High School Lynnwood, Wash 0.6	15.05 15.6 Civil Engineers
21	23 Magnusson Klemencic Associates, Inc. 1301 Fifth Avenue, Ste 3200 Seattle, WA 206-292-1200	Jon Magnusson, Chairman and CEO 85 177	Virginia Mason Hospital Addition Seattle, Wash 41.2	14.36 40.21 General Engineers
22	22 OBEC Consulting Engineers 920 Country Club Road Eugene, OR 541-683-6090	Gayle Harley, President 42 127	I-5: Wilsonville – Hayesville Interchange, Ore. 2.5	14.08 14.08 Consulting Engineers
23	30 Studio Meng Strazzara 2401 Elliott Avenue, Ste 100 Seattle, WA 206-587-3797	Charles Strazzara/Eric Meng, Co-Partners 32 43	Harvard and Highland Seattle, Washington 58	11.7 11.7 Architectural
24	NR T.Y. Lin International Two Harrison Street, Ste 500 San Francisco, CA 415-291-3700	David Goodyear, Sr. VP & Chief Bridge Engineer – North America 54 32	Elk Creek to Hardscrabble Creek Design-Build Elkton, Oregon 4	11 129.86 Civil Engineering
25	28 Weber Thompson 225 Terry Avenue N, Ste 200 Seattle, WA 206-344-5700	Scott Thompson, Senior Principal 21 75	Aljoia Thornton Place Seattle, Wash	9.86 10.24 Architectural
26	32 PCS Structural Solutions 811 First Avenue, Ste 620 Seattle, WA 206-292-5076	Daniel Putnam, CEO 43 62	Tacoma General Emergency Room Expansion Tacoma, Wash 0.85	9.46 9.46 Structural Engineers
27	NR JPC Architects, PLLC 601 108th Ave NE Bellevue, WA 425-641-9200	Dan Butler, Principal 22 54	Microsoft Advanta Bellevue, Wash 2.4	8.78 8.78 Architectural
28	NR Harper Houf Peterson Righellis Inc. 205 SE Spokane St. Portland, OR 503-221-1131	Charles Harper, President 18 81	Sunnyside Road, Phase 3B Clackamas County, Ore 1.3	8.38 8.38 Civil Engineers
29	33 Freiheit & Ho Architects, Inc., P.S. 10230 NE Points Drive, Ste 300 Kirkland, WA 425-827-2100	Richard Freiheit, President 23 56	Sunrise Village Puyallup, Wash	8.14 8.14 Architectural
30	36 Hammond Collier Wade Livingstone 4010 Stone Way North, Ste 300 Seattle, WA 206-632-2664	Robin Nelson, President 65 52	Big Gulch Sanitary Replacement Sewer Trunk Line, Mukiteo, Wash 5.5	7.58 7.58 Civil Engineers
31	34 Clark/Kjos Architects LLC 333 NW 5th Avenue Portland, OR 503-224-4848	Arthur D. Kjos, Principal 24	Providence Hood River Expansion Hood River, Ore	40.5 6.27 Architectural
32	NR Arup 403 Columbia St Seattle, WA 206-749-9674	Cormac Deavy, Seattle Group Leader 22 918		4.54 1456.56 Structural Engineers
33	NR Kramer Gehlen & Assoc., Inc. 400 Columbia St, Ste 246 Vancouver, WA 360-693-1621	Joseph C. Gehlen, President 39 40	Springbrook Convention Center Newberg, Ore	4.4 4.4 General Engineers
34	42 Norton Corrosion Limited 8820 222nd Street SE Woodinville, WA 425-483-1616	Randall Goodlund, PE, Principal, Materials and Construction 49 20	UNOCAL Alaska Corrosion Control Projects, Kenai, Alaska 0.58	4 5.2 Corrosion Engineers

Rank 2008	2007	Company Name Address Phone	CEO or Principal Years in Business # of Employees	Largest Project Location Contract Amount (in Millions)	Tri-State Revenue (in Millions) Worldwide Revenue (in Millions) Type of Specialty
35	41	VLMK Consulting Engineers 3933 SW Kelly Ave Portland, OR 503-222-4453	Greg Blefgen, President/Principal 37 34		4 5 A/E
36	NR	CLC Associates, Inc. 12730 E. Mirabeau Parkway, Ste 100 Spokane Valley, WA 509-458-6840	Robin Salvagio, Senior Vice President 24 27	River View Corporate Center Spokane Valley, Wash	3.54 24.09 Architectural
37	NR	Hardey Engineering & Associates, Inc. 2870 Nansen Drive Medford, OR 541-772-6880	James Higday, President 27 25	Softball Complex at U.S.C.C.P. Medford, Ore 0.22	3.2 3.2 Civil Engineers
38	44	Wiss, Janney, Elstner Associates, Inc. 960 S. Harney Street Seattle, WA 206-622-1441	Dave Deress, Unit Manager and Principal 22 20		3 80.4 A/E
39	NR	Pb Elemental Architecture 1916 23rd Avenue South Seattle, WA 206-285-1464	David Lightfoot, CFO 4	Alexander Residences Seattle Washington	2.8 2.8 Architectural
40	NR	Scott Edwards Architecture, LLP 2525 E Burnside Street Portland, OR 503-226-3617	Sid Scott, Principal 11 21	Evergreen Space Museum McMinnville, Ore 0.5	1.84 1.84 Architectural
41	45	ICON Architecture/Planning Inc. 17040 Pilkington Rd. Lake Oswego, OR 503-534-0337	Dan Goodrich, Principal 27 9	Mt. Scott Townhomes Portland, Ore 7	1.8 1.8 Architectural
42	NR	CT Engineering, Inc. 180 Nickerson Street, Ste 302 Seattle, WA 206-285-4512	Charles Griffies, President 22 17	7800 Plaza Mercer Island, Wash 0.3	1.64 1.64 Structural Engineers
43	50	The Driftmier Architects, P.S. 7983 Leary Way NE Redmond, WA 425-881-7506	Rick Driftmier, President and Principal Architect 28 12		1.5 1.5 Architectural
44	NR	X-nth 1001 4th Avenue, Ste 3700 Seattle, WA 206-381-9911	Bruce Anderson, Vice President 9 14	TIAA Woodlands Phase II Bothell, Wash	1.34 56.8 Electrical Engineers
45	NR	William Wilson Architects PC 1010 SW Eleventh Avenue Portland, OR 503-223-6693	William. K. Wilson, Principal, AIA 32 17	The Watershed at Hillsdale Portland, Oregon 0.55	1.1 1.1 Architectural
46	NR	DSP Architecture, PLLC 500 W. 8th Street, Ste 115 Vancouver, WA 360-695-3306	Randall C. Salisbury, Principal 46 9	Port of Klickitat Building 1E Bingen, Wash	1 1 Architectural
47	48	Degen & Degen Architecture/Interior Design 1402 Third Avenue Seattle, WA 206-623-6368	Jeffrey S. Degen, AIA, Principal 14 15		0.98 1.3 Architectural
48	NR	LEEKA Architects and Planners 6775 SW 11th Ave, Ste 20 Beaverton, OR 503-664-4222	Neil Lee, Principal 34 9	Camas Meadows, Bldg. C Camas, Wash 0.04	0.9 0.9 Architectural
49	NR	S.O. Creighton Engineering Inc. 210 N. University Road Spokane Valley, WA 509-921-9755	Chris Singley, President 22 6		0.62 0.62 Fire Protection
50	NR	Minaker Architecture, PS 303 N Olympic Ave Arlington, WA 360-435-1113	Gregory Minaker, President 5 6		0.5 0.5 Architectural

Top Design / Oregon

Rank	Company Name	Discipline	Billings
1	CH2M Hill	A/E	194
2	David Evans and Associates, Inc.	Architectural	48.94
3	Zimmer Gunsul Frasca Architects LLP	Architectural	23.97
4	Otak, Inc.	A/E	18.26
5	WRG Design	Civil Engineers	16.58
6	OBEC Consulting Engineers	Consulting Engineers	13.9
7	Mahlum Architects	Architectural	12.03
8	Parametrix	General Engineers	10.8
9	Harper Houf Peterson Righellis Inc.	Civil Engineers	6.41
10	MulvannyG2 Architecture	Architectural	5.67
11	DLR Group	A/E	4.8
12	GeoEngineers, Inc.	Geotechnical Engrs.	4.3
13	T.Y. Lin International	Civil Engineering	4.2
14	Clark/Kjos Architects LLC	Architectural	4.17
15	Sparling	Electrical Engineers	3.84
16	Callison	Architectural	3.5
17	Shannon & Wilson, Inc.	Environmental	3.46
18	Hardey Engineering & Associates, Inc.	Civil Engineers	3.2
19	VLMK Consulting Engineers	A/E	3.0
20	BERGER/ABAM Engineers Inc.	General Engineers	2.4
21	DCI Engineers	General Engineers	2.2
22	Kramer Gehlen & Assoc., Inc.	General Engineers	2.2
23	Scott Edwards Architecture, LLP	Architectural	1.84
24	Golder Associates, Inc.	Environmental	1.43
25	ICON Architecture/Planning inc.	Architectural	1.35
26	Wiss, Janney, Elstner Associates, Inc.	A/E	1.1
27	William Wilson Architects PC	Architectural	1.0

Top Design / Alaska

Rank	Company Name	Discipline	Billings
1	CH2M Hill	A/E	67
2	Coffman Engineers, Inc.	General Engineers	8.43
3	Shannon & Wilson, Inc.	Environmental	8.28
4	Zimmer Gunsul Frasca Architects LLP	Architectural	2.95
5	NBBJ	Architectural	2.7
6	Golder Associates, Inc.	Environmental	2.6
7	Norton Corrosion Limited	Corrosion Engineers	1.5
8	Reid Middleton, Inc.	Civil Engineers	1.2
9	Mahlum Architects	Architectural	1.2
10	MulvannyG2 Architecture	Architectural	1.15

Rank	Company Name	Discipline	Billings
1	NBBJ	Architectural	95.1
2	David Evans and Associates, Inc.	Architectural	59.44
3	Parametrix	General Engineers	58.1
4	Callison	Architectural	42
5	NAC Architecture	A/E	30.01
6	BERGER/ABAM Engineers Inc.	General Engineers	27.3
7	GeoEngineers, Inc.	Geotechnical Engrs.	27.3
8	Shannon & Wilson, Inc.	Environmental	23.36
9	Sparling	Electrical Engineers	20.8
10	DCI Engineers	General Engineers	19.8
11	Mahlum Architects	Architectural	16.8
12	MulvannyG2 Architecture	Architectural	16.45
13	Zimmer Gunsul Frasca Architects LLP	Architectural	15.6
14	DLR Group	A/E	15.1
15	Otak, Inc.	A/E	14.39
16	Reid Middleton, Inc.	Civil Engineers	13.75
17	Coffman Engineers, Inc.	General Engineers	13.7
18	Magnusson Klemencic Associates, Inc.	General Engineers	13.63
19	Golder Associates, Inc.	Environmental	13.12
20	Studio Meng Strazzara	Architectural	11.7
21	Weber Thompson	Architectural	9.69
22	PCS Structural Solutions	Structural Engineers	9.46
23	JPC Architects, PLLC	Architectural	8.78
24	Freiheit & Ho Architects, Inc., P.S.	Architectural	7.74
25	Hammond Collier Wade Livingstone	Civil Engineers	7.58
26	T.Y. Lin International	Civil Engineers	6.8
27	Arup	Structural Engineers	4.14
28	CLC Associates, Inc.	Architectural	3.54
29	Pb Elemental Architecture	Architectural	2.8
30	Clark/Kjos Architects LLC	Architectural	2.1
31	Kramer Gehlen & Assoc., Inc.	General Engineers	2.0
32	Norton Corrosion Limited	Corrosion Engineers	2.0
33	Harper Houf Peterson Righellis Inc.	Civil Engineers	1.97
34	Wiss, Janney, Elstner Associates, Inc.	A/E	1.8
35	The Driftmier Architects, P.S.	Architectural	1.5
36	CT Engineering, Inc.	Structural Engineers	1.46
37	X-nth	Electrical Engineers	1.34
38	VLMK Consulting Engineers	A/E	1.0
39	DSP Architecture, PLLC	Architectural	1.0
40	Degen & Degen Architecture and Interior Design	Architectural	0.67
41	S.O. Creighton Engineering Inc.	Fire Protection	0.52

Top Design General Building

Rank	Company Name	Billings
1	NAC Architecture	28.51
2	Zimmer Gunsul Frasca Architects LLP	24.36
3	Mahlum Architects	24.02
4	Callison	23.66
5	Sparling	23.41
6	DCI Engineers	20.68
7	DLR Group	19.90
8	MulvannyG2 Architecture	19.31
9	David Evans and Associates, Inc.	16.26
10	WRG Design	13.76
11	Studio Meng Strazzara	11.70
12	Magnusson Klemencic Associates, Inc.	11.34
13	Reid Middleton, Inc.	9.78
14	Weber Thompson	8.18
15	Otak, Inc.	7.84
16	Freiheit & Ho Architects, Inc., P.S.	7.16
17	PCS Structural Solutions	7.10
18	Parametrix, Inc.	5.90
19	Clark/Kjos Architects LLC	5.77
20	Coffman Engineers, Inc.	5.53
21	Harper Houf Peterson Righellis Inc.	4.27
22	Shannon & Wilson, Inc.	3.99
23	Kramer Gehlen & Assoc., Inc.	3.74
24	CLC Associates, Inc.	3.12
25	BERGER/ABAM Engineers Inc.	2.97
26	Arup	2.45
27	VLMK Consulting Engineers	2.00
28	Scott Edwards Architecture, LLP	1.75
29	CT Engineering, Inc.	1.64
30	The Driftmier Architects, P.S.	1.50
31	ICON Architecture/Planning inc.	1.44
32	X-nth	1.31
33	William Wilson Architects PC	1.10
34	LEEKA Architects and Planners	0.77
35	DSP Architecture, PLLC	0.70
36	Hardey Engineering & Associates, Inc.	0.64

Top Design Environmental

Rank	Company Name	Billings
1	Ch2MHill	23.11
2	Zimmer Gunsul Frasca Architects LLP	14.03
3	Shannon & Wilson, Inc.	7.72
4	Parametrix, Inc.	6.40
5	Golder Associates, Inc.	2.92
6	Coffman Engineers, Inc.	2.21
7	Pb Elemental Architecture	0.70

Top Design Energy

Rank	Company Name	Billings
1	David Evans and Associates, Inc.	10.84
2	Coffman Engineers, Inc.	4.43
3	Shannon & Wilson, Inc.	2.00
4	Golder Associates, Inc.	1.54
5	Norton Corrosion Limited	1.32

Top Design Educational

Rank	Company Name	Billings
1	NAC Architecture	21.91
2	Mahlum Architects	13.51
3	Zimmer Gunsul Frasca Architects LLP	10.95
4	DLR Group	8.96
5	Studio Meng Strazzara	5.85
6	Harper Houf Peterson Righellis Inc.	5.36
7	PCS Structural Solutions	4.73
8	Coffman Engineers, Inc.	3.32
9	Reid Middleton, Inc.	3.01
10	Sparling	2.83
11	WRG Design	1.16
12	Magnusson Klemencic Associates, Inc.	1.15
13	Arup	0.91
14	BERGER/ABAM Engineers Inc.	0.89
15	Kramer Gehlen & Assoc., Inc.	0.88

Top Design Healthcare

Rank	Company Name	Billings
1	Mahlum Architects	120.12
2	Norton Corrosion Limited	108.00
3	Zimmer Gunsul Frasca Architects LLP	22.94
4	Sparling	10.05
5	Clark/Kjos Architects LLC	6.27
6	NAC Architecture	6.00
7	Coffman Engineers, Inc.	4.43
8	Magnusson Klemencic Associates, Inc.	3.73
9	Reid Middleton, Inc.	3.01
10	BERGER/ABAM Engineers Inc.	2.97
11	PCS Structural Solutions	2.37
12	Callison	1.37
13	Hammond Collier Wade Livingstone	0.76
14	DCI Engineers	0.66

Top Design FIRMS

Top Design Consulting

Rank	Company Name	Billings
1	CH2M Hill	115.32
2	GeoEngineers, Inc.	31.60
3	Parametrix, Inc.	13.20
4	Otak, Inc.	12.08
5	Hammond Collier Wade Livingstone	7.58
6	Golder Associates, Inc.	1.72
7	Wiss, Janney, Elstner Associates, Inc.	1.65
8	Coffman Engineers, Inc.	1.11
9	Norton Corrosion Limited	0.80
10	Arup	0.77

Top Design Government

Rank	Company Name	Billings
1	Callison	21.84
2	JPC Architects, PLLC	8.69
3	Mahlum Architects	3.00
4	NAC Architecture	1.50
5	Weber Thompson	0.99
6	Zimmer Gunsul Frasca Architects LLP	0.83
7	Freiheit & Ho Architects, Inc., P.S.	0.81
8	Pb Elemental Architecture	0.56
9	Clark/Kjos Architects LLC	0.50

Top Design Interior

Rank	Company Name	Billings
1	BERGER/ABAM Engineers Inc.	14.85
2	Zimmer Gunsul Frasca Architects LLP	3.83
3	Hammond Collier Wade Livingstone	1.90
4	Reid Middleton, Inc.	1.51
5	Sparling	1.43
6	Coffman Engineers, Inc.	1.11
7	Harper Houf Peterson Righellis Inc.	0.92
8	The Driftmier Architects, P.S.	0.60

Top Design Landscaping

Rank	Company Name	Billings
1	Parametrix, Inc.	11.42
2	WRG Design	1.16
3	CH2M Hill	1.04
4	Pb Elemental Architecture	0.98
5	Zimmer Gunsul Frasca Architects LLP	0.84
6	CLC Associates, Inc.	0.71
7	Weber Thompson	0.69
8	Otak, Inc.	0.65

Top Design Manufacturing

Rank	Company Name	Billings
1	Coffman Engineers, Inc.	66.39
2	CH2M Hill	38.80
3	Golder Associates, Inc.	3.60
4	VLMK Consulting Engineers	2.00
5	Reid Middleton, Inc.	1.51
6	BERGER/ABAM Engineers Inc.	1.49
7	DCI Engineers	1.32
8	WRG Design	0.99
9	Norton Corrosion Limited	0.60

Top Design Multi-Family/Residential

Rank	Company Name	Billings
1	Otak, Inc.	27.75
2	DCI Engineers	11.22
3	Weber Thompson	7.79
4	Callison	5.69
5	MulvannyG2 Architecture	3.96
6	Studio Meng Strazzara	2.34
7	Magnusson Klemencic Associates, Inc.	2.15
8	WRG Design	1.99
9	Mahlum Architects	1.50
10	Pb Elemental Architecture	1.12
11	Freiheit & Ho Architects, Inc., P.S.	0.81
12	William Wilson Architects PC	0.77
13	ICON Architecture/Planning inc.	0.72
14	NAC Architecture	0.60
15	Scott Edwards Architecture, LLP	0.59
16	CT Engineering, Inc.	0.52
17	Zimmer Gunsul Frasca Architects LLP	0.50

Top Design Office

Rank	Company Name	Billings
1	Callison	11.60
2	JPC Architects, PLLC	8.60
3	DCI Engineers	6.82
4	BERGER/ABAM Engineers Inc.	4.46
5	Coffman Engineers, Inc.	4.43
6	Sparling	4.11
7	DLR Group	3.98
8	Zimmer Gunsul Frasca Architects LLP	3.17
9	Reid Middleton, Inc.	3.01
10	Freiheit & Ho Architects, Inc., P.S.	2.60
11	MulvannyG2 Architecture	2.33
12	Magnusson Klemencic Associates, Inc.	2.30
13	Otak, Inc.	2.29
14	WRG Design	1.66
15	Mahlum Architects	1.50
16	Studio Meng Strazzara	1.17
17	Hardey Engineering & Associates, Inc.	0.96
18	Weber Thompson	0.89
19	Kramer Gehlen & Assoc., Inc.	0.88
20	Arup	0.86
21	ICON Architecture/Planning inc.	0.72
22	Harper Houf Peterson Righellis Inc.	0.67
23	The Driftmier Architects, P.S.	0.65
24	NAC Architecture	0.60

Top Design Other

Rank	Company Name	Billings
1	NBBJ	97.80
2	CH2M Hill	43.85
3	BERGER/ABAM Engineers Inc.	9.50
4	Otak, Inc.	4.90
5	David Evans and Associates, Inc.	3.25
6	S.O. Creighton Engineering Inc.	0.62

Top Design Renovations

Rank	Company Name	Billings
1	MulvannyG2 Architecture	3.96
2	Mahlum Architects	3.00
3	BERGER/ABAM Engineers Inc.	2.38
4	Coffman Engineers, Inc.	2.21
5	PCS Structural Solutions	1.89
6	Reid Middleton, Inc.	1.51
7	Wiss, Janney, Elstner Associates, Inc.	1.05
8	Magnusson Klemencic Associates, Inc.	0.57

Top Design Retail/Hospitality

Rank	Company Name	Billings
1	Callison	25.48
2	MulvannyG2 Architecture	15.59
3	WRG Design	5.80
4	CLC Associates, Inc.	3.36
5	Coffman Engineers, Inc.	3.32
6	Freiheit & Ho Architects, Inc., P.S.	2.04
7	DLR Group	1.99
8	VLMK Consulting Engineers	1.80
9	Sparling	1.58
10	Reid Middleton, Inc.	1.51
11	DCI Engineers	1.10
12	CT Engineering, Inc.	0.92
13	Kramer Gehlen & Assoc., Inc.	0.88
14	Magnusson Klemencic Associates, Inc.	0.86

Top Design Transportation

Rank	Company Name	Billings
1	David Evans and Associates, Inc.	69.36
2	Parametrix, Inc.	39.30
3	Shannon & Wilson, Inc.	15.23
4	CH2M Hill	15.04
5	OBEC Consulting Engineers	13.94
6	BERGER/ABAM Engineers Inc.	12.77
7	T.Y. Lin International	11.00
8	Otak, Inc.	7.18
9	Golder Associates, Inc.	3.94
10	Harper Houf Peterson Righellis Inc.	2.85
11	Zimmer Gunsul Frasca Architects LLP	2.46
12	Magnusson Klemencic Associates, Inc.	2.44
13	Reid Middleton, Inc.	2.26
14	Hardey Engineering & Associates, Inc.	1.92
15	Arup	1.00
16	WRG Design	0.66

Top Design Water/Sewer/Waste

Rank	Company Name	Billings
1	CH2M Hill	24.12
2	David Evans and Associates, Inc.	8.67
3	Parametrix, Inc.	5.20
4	Golder Associates, Inc.	3.43
5	Shannon & Wilson, Inc.	2.64
6	BERGER/ABAM Engineers Inc.	0.59
7	Harper Houf Peterson Righellis Inc.	0.59